



# **JOB MALAWI**

## **SAJ ENTERPRISES**

### **PRICING TABLE**

#### **1. INTRODUCTION**

Job Malawi (under SAJ Enterprises) is a professional HR firm providing specialist quality HR service to clients in Malawi and beyond. We provide HR support and advisory services to startups; local and foreign businesses and organisations setting up and operating in Malawi.

We assist with the recruitment of staff as our experience within the Malawi labour market gives us unique insights. We have highly qualified staff who are capable of rendering an outstanding service. Our pool of ad hoc consultants is unmatched.

#### **2. ADVERTISE WITH US**

Placing your job vacancies with us assures you of getting access to the largest labour market audience in Malawi. Since April, 2016, we have cultivated trust from the labour market, both recruiters and job seekers. Our subscriber membership has grown and we are proud of what has been achieved so far.

Take advantage of our specialist knowledge of the labour market to advertise and recruit with us. Find below the rates for our various services effective 1st January, 2024.

## Job/Advert Placement

### Pay As You Go

Posting Period	Price per job posted	
	Unpinned/Unfeatured (does not remain on top page)	Pinned/featured (Remains on top page)
1-7 days	MK30,000.00	MK75,000.00
1-14 days	MK50,000.00	MK120,000.00
1-30 days	MK70,000.00	MK250,000.00

### Annual Subscriptions

CATEGORY	DESCRIPTION OF SERVICE	AMOUNT
<b>Unpinned or Unfeatured listing</b>	Up to 20 unpinned listings per year	MK440,000.00
	Up to 40 vacancy listings	MK780,000.00
<b>Pinned or Featured listing</b>	Limited to 20 job listings per year (Subject to no more than 3 jobs concurrent featured listings)	MK1,250,000.00
	Unlimited featured/pinned vacancy listing Option to have jobs applied through an online application form. Applications are pre-screened and employer only reviews qualifying CVs.	MK3,000,000.00

## Other Services

<b>SERVICE</b>	<b>RATE AND DESCRIPTION</b>
Job placement and applications/CV screening (per job)	MK150,000.00
Outsourced Recruitment (advertising, screening, interviewing, referencing and placement) (Per Candidate)	Negotiable
Advertisement for trainings	MK75,000 per advert (maximum 10 days) Unfeatured/unpinned
All other relevant advertisements (banners, links, endorsements etc)	<p><b>Header banner</b></p> <p>MK25,000 per day, MK600,000 per month or MK3,800,000 per year (Malawi domiciled advertisers)</p> <p>(US\$20 per day, US\$350 per month and US\$3,000 per year) (International advertisers)</p> <p><b>Side banner</b></p> <p>MK20,000 per day, MK450,000 per month or MK3,000,000 per year (Malawi domiciled advertisers)</p> <p>(US\$20 per day, US\$350 per month and US\$3,000 per year) (International advertisers)</p>

## 2. PAYMENT METHODS

<b>Bank and Branch</b>	<b>Account Number</b>	<b>Account Name</b>	<b>Account Type</b>
National Bank, (Victoria Avenue Branch)	1009928568	SAJ Enterprises	Current
Standard Bank (Blantyre Branch)	9100006671036	SAJ Enterprises	Current

## Mobile Money Payments

- TNM: You can also pay through TNM Mpamba on 088 413 6730.
  1. Dial \*444#
  2. Select 1 for send money
  3. Select 1 for TNM Mpamba
  4. Select 1 for send to wallet then enter the phone number 088 413 6730.
- Airtel: Pay a fee through Airtel Money to 099 737 6444 as follows:
  1. Dial \*211#
  2. Choose option 2 for Send Money
  3. Choose option 1 for Airtel Money
  4. Enter phone number 099 737 6444
  5. Enter amount
  6. Enter your pin number to confirm payment

Payment can be made through cheque, cash or online/mobile transfers. All payments are to be made in the name of **SAJ Enterprises**.

Contact us for details on how you can pay and place your adverts with us.

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Email: [info@jobmw.com](mailto:info@jobmw.com)  
Website: <https://jobmw.com>

\*Updated 1st January, 2024